

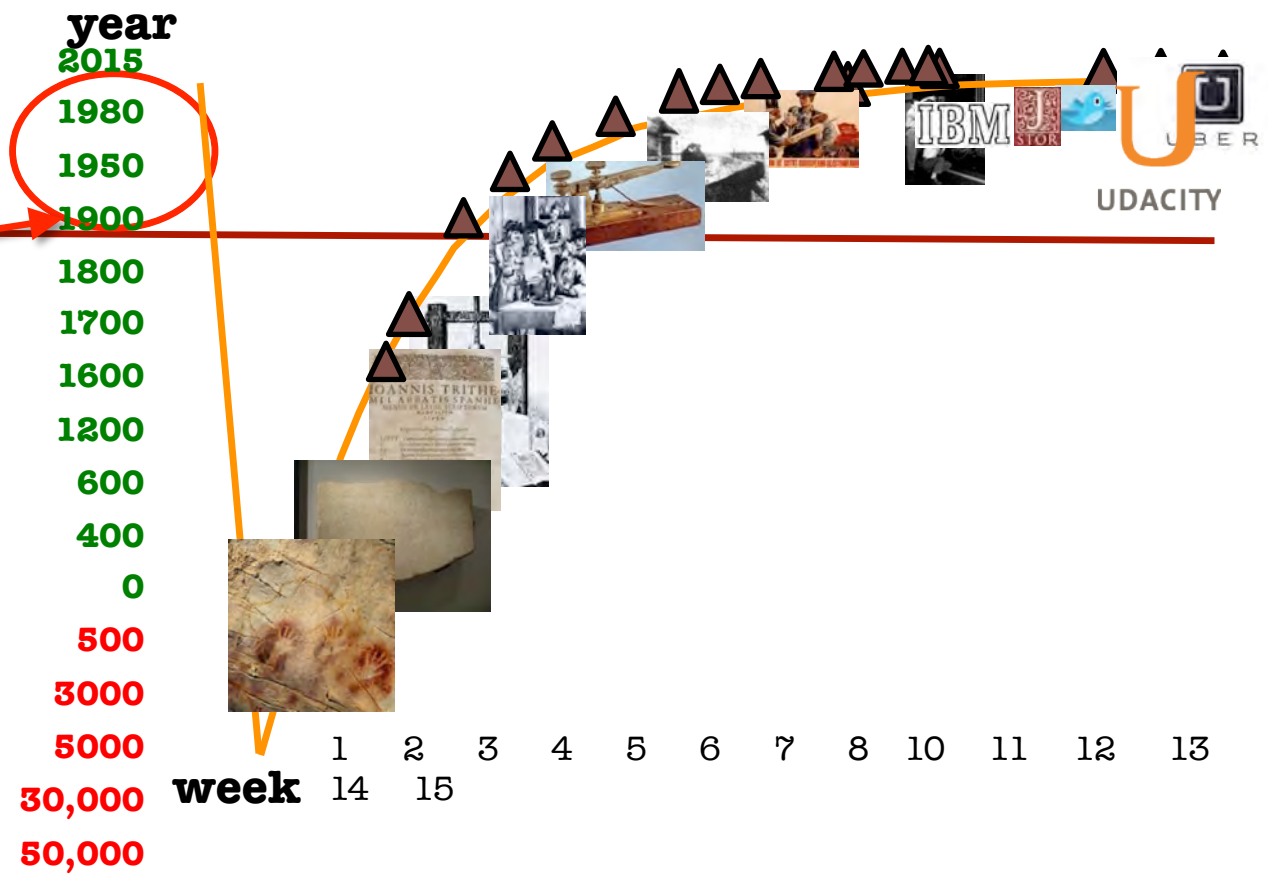
Information, Propaganda, and Objectivity



History of Information 103
Geoff Nunberg

April 2, 2015

Where We Are





Where We Are

Photography and Information

Photography influences the conception of information:

Directly: Seems to present the world "as it is," independent of human interpretation or intervention.

Indirectly: Provides a model or metaphor for "objective" representation of all sorts.

year

2010

1980

1950

1900

a communications war?

battling empires:

Russian

Ottoman

British

French



war again

Zimmerman telegram
PLOT AWAKENS CONGRESS

We intend to begin ... un-
submarine warfare. We shall
keep the United States neu-
tral. If not succeeding,
we make Mexico a proposal
following basis: make war
together, generous finan-
cial understanding on our part
to reconquer the lost territo-
ries of Mexico, and Arizona.

received, Mexico, Jan 17, 1917
published March 1

GERMAN PLOT TO LINK JAPAN AND MEXICO
IN ALLIANCE OF WAR AGAINST AMERICA.

Crimea: The First Photographed War



Roger Fenton

1854-55: Wm. Howard Russell reports for
Times from Crimea on incompetence of general
staff, suffering of troops.

1855: At urging of Prince Albert, Roger Fenton
sent to Crimea to take photos to counter
Russell's Times reports



Wm. Russell



Iran Calls GOP Letter 'Propaganda Ploy,' Offers To 'Enlighten' Authors

MARCH 10, 2015 9:50 AM ET

BILL CHAPPELL



Isis: New propaganda beheading video shows children leading captives to their death



By Priya Joshi

March 30, 2015 00:29 BST

f 8 t 13 g+ d s



IDEAS WORLD AFFAIRS

A 6-Point Plan to Defeat ISIS in the Propaganda War

Jessica Stern and J.M. Berger March 30, 2015

e f t g+ in

IDEAS Jessica Stern and J.M. Berger are the authors of "ISIS: The State of Terror."

Each of ISIS's propaganda goals is vulnerable to a messaging



Where We Are

WORLD

Stories From Inside the Putin Propaganda Machine

BY POLLY MOSENDZ 3/27/15 AT 3:03 PM





Where We Are

The Caucus
The Politics and Government Blog of The Times

OCTOBER 31, 2012, 5:04 PM

Total Cost of Election Could Be \$6 Billion
By NICHOLAS CONFESSORE

The total cost of the 2012 election could reach \$6 billion, according to estimates from a leading research organization, which would obliterate the previous record by more than \$700 million.

why advertising?
a competitive relationship?
informing "critical authority or staged display"

The 2012 Presidential Election Cost \$7 Billion
By J.K. Trotter
February 1, 2013 4:18 PM

that year-long slog from the GOP primary to Election Day

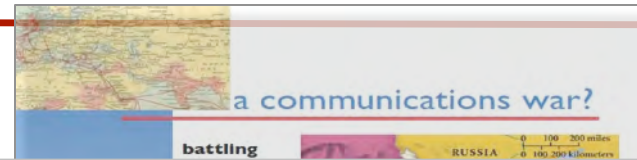
THE WALL STREET JOURNAL

How Much Are Super PACs Spending?

\$567,498,628

Outside Spending in Congressional Races

| Category | Spending (Millions) |
|--|---------------------|
| Electioneering Communication <td>~\$150.0</td> | ~\$150.0 |
| Independent Expenditures by Parties <td>~\$250.0</td> | ~\$250.0 |
| Independent Expenditures by PACs, Groups and Individuals <td>~\$100.0</td> | ~\$100.0 |



The radical press

North Star (Douglas), 1847; The Liberator (Garrison), 1831

Frederick Douglass

Wm. Lloyd Garrison





Agenda: 4/2

Rise of the mass press

Separated at birth: objectivity and propaganda

- The creation of objectivity

- The rise of propaganda

Informing the public

Is objectivity possible?



"The First Information Revolution"

Growth of common schools:

1800-1825: proportion of children in schools from 37 to 60%

Creation of the modern census

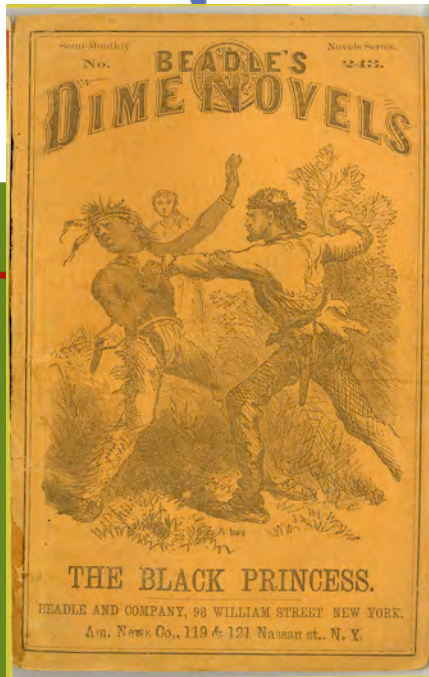
Modern postal service

Urbanization

Increased literacy -- a “nation of readers”

The democratization of business and politics

New technologies of printing, communicating, reproduction...

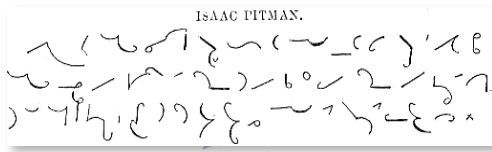


"The First Information Revolution"

Penny newspapers, circulating libraries, "dime novels"...

"the tawdry novels which flare in the bookshelves of our railway stations, and which seem designed... for people with low standards of life." Matthew Arnold, 1880





Pitman Shorthand 1837

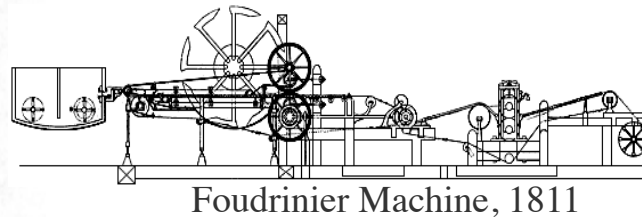
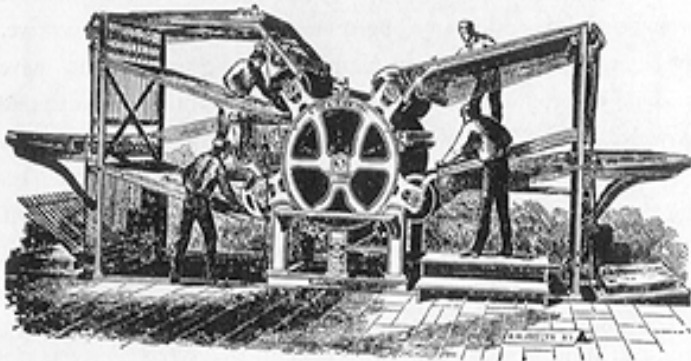
Rise of the Penny Newspaper

technological advances:

steam press,
paper-making machines
stereotypes (Firmin Didot)
rotary press:

invented by Richard Hoe, 1844; capable of 20k impressions/hr

Railroad, telegraph (from 1840's)



Foudrinier Machine, 1811





Rise of the mass press

The World, the Journal-American; the birth of "yellow journalism"



Davis

Rise of the mass press

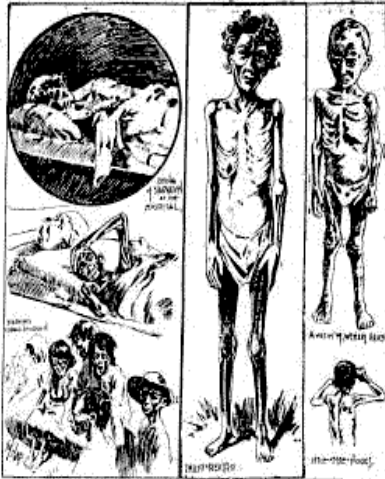


Richard Harding Davis

Increasing political influence...

"You supply the pictures and I'll supply the war" W. R. Hearst to Frederick Remington (attrib.)

WHAT SENATOR PROCTOR SAW IN CUBA



SPANIARDS SEARCH WOMEN ON AMERICAN STEAMERS



**Does Our Flag Protect Women?
Indignities Practiced by Spanish
Officials on Board American Vessels.
Refined Young Women Stripped and
Searched by Brutal Spaniards While
Under Our Flag**

NY Journal, 2/12/1897





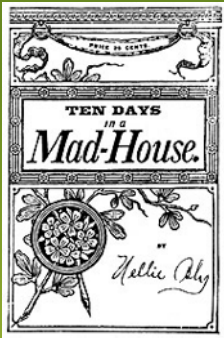
"Muckraking"



Nellie Bly
(Elizabeth Cochran)



Ida Tarbell

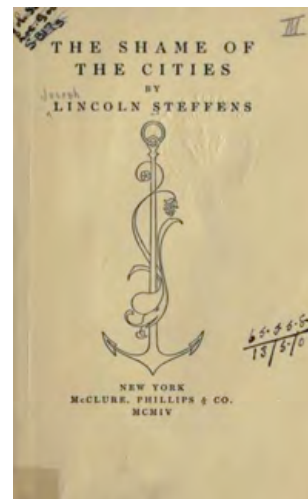


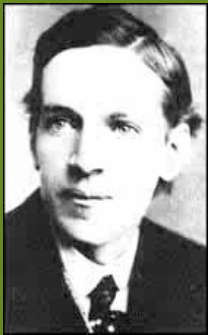
You may recall the description of the Man with the Muck-rake, the man who could look now way but downward, with the muck-rake in his hands; who was offered a celestial crown for his muck-rake, but who would neither look up nor regard the crown he was offered, but continued to rake himself the filth of the floor.

Theodore Roosevelt



Lincoln Steffens





Upton Sinclair



"Muckraking"

All art is propaganda. It is universally and inescapably propaganda; sometimes unconsciously, but often deliberately, propaganda.

It is difficult to get a man to understand something, when his salary depends upon his not understanding it.

Upton Sinclair

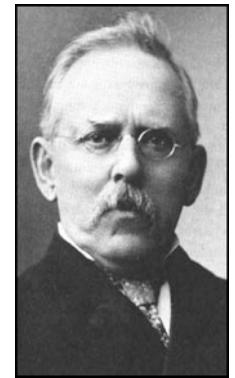




"Muckraking"

"these narrow ways diverging to the right and left, and reeking everywhere with dirt and filth. Such lives as are led here, bear the same fruit as elsewhere. The coarse and bloated faces at the doors have counterparts at home and all the world over."

Charles Dickens,
American Notes 1842



Jacob Riis:
*How the Other Half
Lives*, 1890

"La moitié du monde ne sait pas comment l'autre vit" Rabelais



1896: Adolph Ochs takes over the NY Times

Publisher as a "vendor of information"

[illegible]

from 180 in 1879 (2d class postage introduced) to 1800 in 1900.



Defining the "News"



Defining "the News":

Range of Content

Stories about developments in politics,
world affairs, business, sports, natural
disasters, accidents, crime, arts,
science...

AND...

Reviews, weather, columns,
announcements,
A "natural hierarchy" of importance?



Prioritizing "the News"



But cf other features that make stories "newsworthy":

plane crashes > winter furnace breakdowns

crimes of rich criminals > incomes of poor criminals

breakthroughs in science > breakthroughs in auto repair

business news > labor news

(from Herbert Gans, *Deciding What's News*)



Who is this man?





Localizing the news

“To my readers, an attic fire in the Latin Quarter is more important than a revolution in Madrid.

Hippolyte de Villemessant, founder of Le Figaro

“One Englishman is a story. Ten Frenchmen is a story. One hundred Germans is a story. And nothing ever happens in Chile.” Posting in a London newsroom.



Le Figaro, 1856



Villemessant



The emergence of "objectivity"



19th c. forces leading to rise of journalistic objectivity

Rise of Science

Influence of photography

Weakening of partisanship.

Reform movement, civil services, beginnings of progressivism

Enlarged markets for mass-circulation press/increasing dependence on advertising

Professionalization of journalism -- creation of journalism courses & schools



Growth of wire services

Its [The AP's] members [i.e. subscribers] are scattered from the Atlantic to the Pacific, from Canada to the Gulf, and represent every possible shade of political belief, religious faith, and economic sympathy. It is obvious that the Associated Press can have no partisan nor factional bias, no religious affiliation, no capitalistic nor pro-labor trend. Its function is simply to furnish its members with a truthful, clean, comprehensive, non-partisan...report of the news in the world...

Frank B. Noyes, president of the Associated Press, 1913



What makes for "objectivity"?



"Facticity"

My business is merely to communicate facts. My instructions do not allow me to make any comments on the facts I communicate. ... My despatches are merely dry matters of facts and detail. AP Washington bureau chief, 1866

privileges "information" over "story"



The Objective Voice

Detachment:

Creation of the “degree zero” voice

Reporters were to report the news as it happened, like machines, without prejudice, color, and without style; all alike. Humor or any sign of personality in our reports was caught, rebuked, and suppressed.

Lincoln Steffens on his years on the *Post*



What makes for "objectivity"?

Balance:

Objective reporting takes pains to represent fairly each leading side in a political controversy.

Neutrality/nonpartisanship:

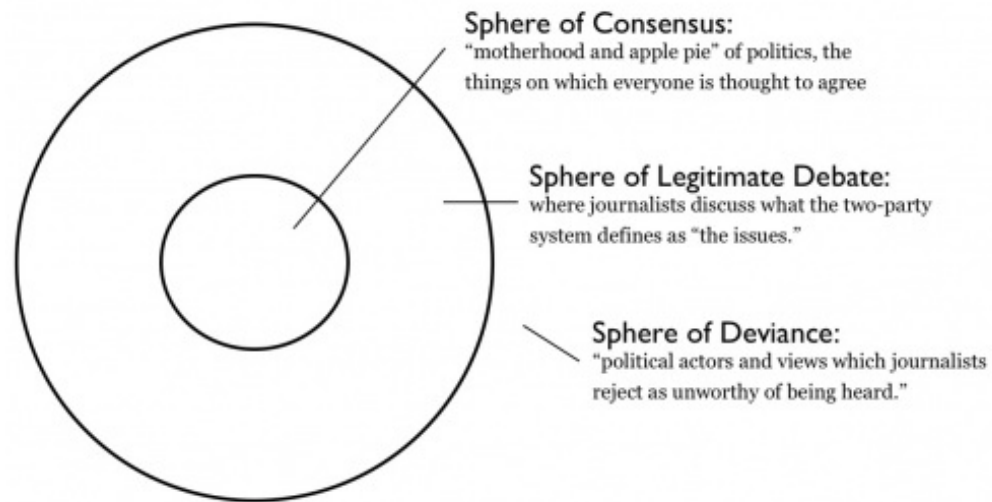
"If people knew how I felt on an issue, I had failed in my mission" Walter Cronkite



What calls for balance– and what doesn't?

Balance etc. presume a common perspective

Cf. Hallin on “spheres” of public discourse



NEGROES LYNCHED BY A MOB

THREE SHOT TO DEATH AT MEMPHIS, TENN.

RINGLEADERS OF A PARTY WHICH AMBUSHED AND SHOT FOUR DEPUTY SHERIFFS — THE WATCHMAN WAS BOUND AND THE JAILER SLRPT.

MEMPHIS, Tenn., March 9.—At dawn this morning the dead bodies of three negroes riddled with bullets and partly covered with brush were found in a lot about one and a half miles from the heart of the city. The bodies as they lay outstretched told of the terrible work of masked men at 3 o'clock this morning.

The negroes, whose bodies were literally shot to pieces by this mob, were Calvin McDowell, William Stuart, and Theodore Moss.

The crime for which this summary vengeance was wreaked upon them was the ambushing and shooting down on Saturday night last of four Deputy Sheriffs in a negro locality known as the Curve while the officers were fulfilling their duty in looking for a negro for whose arrest they had a warrant.

About 3 o'clock this morning seventy-five men, all wearing masks, appeared in Front Street, near the jail. Whence they came no one hazards a guess. No one saw them assemble; no officer of the law noticed their passage through any streets, nor did any person intercept them in their quick and quiet march to the Shelby County Jail. At this time Watchman O'Donnell sat in the jail office having a chat with a friend named Seat. Suddenly

The price of "impartiality"

ern circles that the British committee was moved to action upon the ex parte statements of a mulatto refugee, who was a refugee because she had imputed unchastity to the victims of negro outrages in the South. Upon the whole, we

"It is a peculiar fact that the crime for which Negroes have frequently been lynched, and occasionally been put to death with frightful tortures, is a crime to which negroes are particularly prone." NY Times editorial, 1894, decrying mob violence

"Nobody in this section of the country believes the old threadbare lie that Negro men rape white women."



Ida B. Wells



The Rise of “Propaganda”



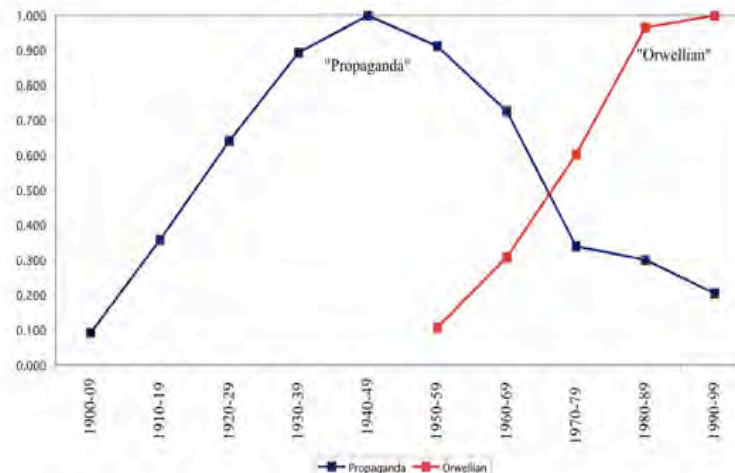


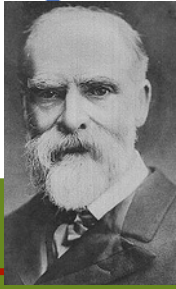
The Rise of "Propaganda"

propaganda (OED) (More fully, Congregation or College of the Propaganda.) A committee of Cardinals of the Roman Catholic Church having the care and oversight of foreign missions, founded in 1622 by Pope Gregory XV.

Before 1914, 'propaganda' belonged only to literate vocabularies and possessed a reputable, dignified meaning... Two years later the word had come into the vocabulary of peasants and ditchdiggers and had begun to acquire its miasmic aura. Will Irwin, *Propaganda and the News*

Average Annual Frequency of "Propaganda" and "Orwellian" in *The New York Times*, by Decade





Vicount James Bryce,
chairman of the
German Outrages
Inquiry Committee

WWI British Propaganda

May, 1915: The Bryce Report "substantiates" allegations of German atrocities during invasion of Belgium.



UN CRIME

C'est non loin des rives de l'Yser. Les Allemands, furieux de leur défaite, accusent, sans aucune espèce de preuve, la fille d'un fermier belge, âgée de 14 ans, d'avoir fourni des renseignements aux officiers français. La pauvre fillette a été fusillée impitoyablement sous les yeux de ses parents. En se retirant, après ce lâche assassinat, les Allemands ont mis le feu à la ferme.



Lithograph by George Bellows, 1918



The rise of propaganda: 1914-1917



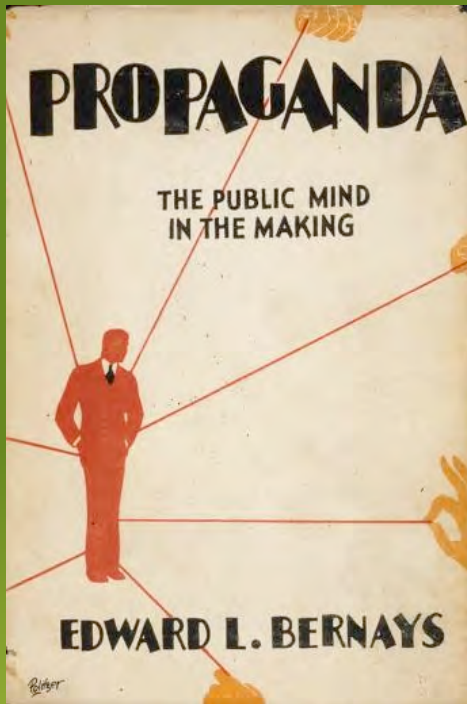
WWI: Creel Committee, “4-minute men,” etc.

75,000 speakers to give short speeches & lantern-slide presentations

“We did not call it propaganda, for that word, in German hands, had come to be associated with deceit and corruption. Our effort was educational and informative throughout. No other argument was needed than the simple, straightforward presentation of facts.”
George Creel



After WWI: The birth of the press agent



Edward Bernays

Rise of publicists, press services.

“The development of the modern publicity man is a clear sign that the facts of modern life do not spontaneously take a shape in which they can be known. ...since in the daily routine reporters cannot give a shape to facts... the need for some formulation is being met by the interested parties.” Walter Lippman, *Public Opinion*, 1923

The conscious and intelligent manipulation of the organized habits and opinions of the masses is an important element in democratic society. Those who manipulate this unseen mechanism of society constitute an invisible government which is the true ruling power of our country. .

Edward Bernays, 1928

.

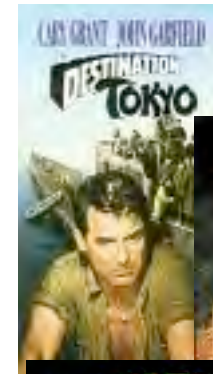
Propaganda and race





The Propaganda Film

"The easiest way to inject a propaganda idea into most men's minds is to let it go in through the medium of an entertainment picture." Elmer Davis, director of the Office of War Information





Propaganda in WWII



Frank Capra and
George C. Marshall

Adoption of propaganda techniques by Roosevelt during WWII:
"Office of Facts and Figures" --> Office of War Information

"the office is not a propaganda agency... We don't believe in this country in artificially stimulated, high-pressure, doctored nonsense." NYC Mayor Fiorello La Guardia

The object is "to provide the public with sugar-coated, colored, ornamental matter, otherwise known as 'bunk.'" La Guardia, letter to FDR



The Propaganda Film



Leni Riefenstahl, Triumph of the Will, 1935



The Propaganda Film



WHY WE FIGHT

A SERIES OF SEVEN
INFORMATION FILMS

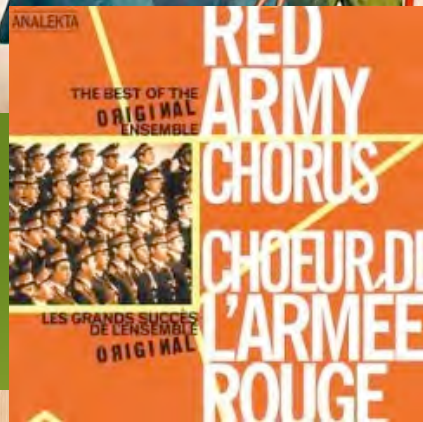
The Propaganda Film

Determined to avoid a
two-front war, Germany
halted her drive to the
east and turned west to
first crush Britain and
France.

Frank Capra, Why We Fight

Postwar Propaganda

By the 1950's, "propaganda" suggests crude or blatant efforts at persuasion.





Informing the public



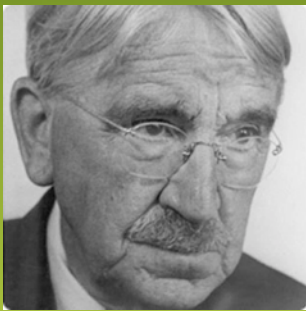
Is informed public deliberation possible?

The press as medium? (OED: "A person or thing which acts as an intermediary")

We have the physical tools of communication as never before. The thoughts and aspirations congruous with them are not communicated, and hence are not common. Without such communication the public will remain shadowy and formless... Communication alone can create a great community. Dewey, *The Public and its Problems*



The "informed citizen": The Lippmann-Dewey Debate



1922: In *Public Opinion*, Walter Lippman argues that the functions of modern democracy cannot rest on the idea of an "informed public"

The diffusion of information impeded by structural barriers:
"artificial censorships, the limitations of social contact, the comparatively meagre time available in each day for paying attention to public affairs, the distortion arising because events have to be compressed into very short messages, the difficulty of making a small vocabulary express a complicated world..."

And by psychological barriers:

"[humans] are not equipped to deal with so much subtlety, so much variety, so many permutations and combinations. And although we have to act in that environment, we have to reconstruct it on a simpler model before we can manage with it."

"The facts far exceed our curiosity"

The "informed citizen": The Lippmann-Dewey Debate

Lippmann on democracy:

Democracy is essentially plebicitary: the public can only say "yes" or "no."

Dewey: Democracy is both a means and an end:

Democracy is not an alternative to the other principles of associative life. It is the idea of community life itself. (*The Public and its Problems*, 1927)





Is "objectivity" possible?



Reactions to Objectivity

Emergence of the daily columnist

Attacks on “objectivity” from the left

Arguments that objectivity is unattainable; the inevitability of subjectivity

The question is not whether the news shall be unprejudiced but whose prejudices shall color the news. Morris Ernst, 1937



Reactions to Objectivity



The rise of “interpretive journalism”

Birth of *Time* magazine, 1923; offers “intelligent criticism, representation, and evaluation of the men who hold offices of public trust.” Henry Luce

“Show me a man who thinks he’s objective, and I’ll show you a man who’s deceiving himself.” Henry Luce

“a language in which nobody could tell the truth” --
Marshall McLuhan on *Time*-style



The Shifting Meaning of "Bias"



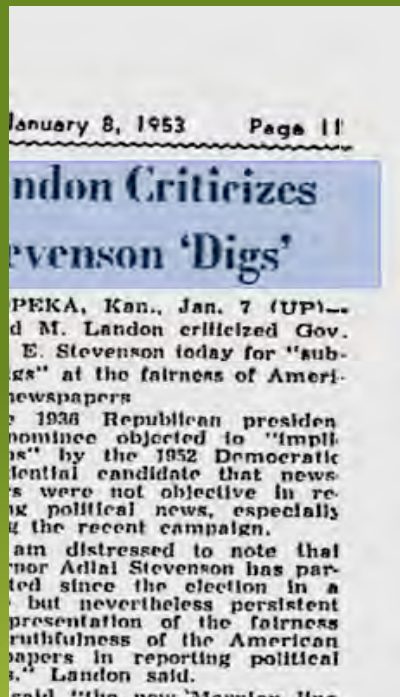
Cf Harold Ickes on press bias in early 1940's:

"The American press is not free.... because of its own financial and economic tie-ups [instead of] what it should be, a free servant of a free democracy."

Cites absence of newspaper reports on dep't store elevator accidents, Gannett's opposition to public ownership of utilities, etc.



The Shifting Meaning of "Bias"



"I am distressed to note that Governor Adlai Stevenson has participated since the election in a subtle but nevertheless persistent misrepresentation of the fairness and truthfulness of the American newspapers in reporting public events. .. The new Marxian line of propaganda no longer is centering on Wall Streeters but the American press... [undermining] public confidence in the newspapers." Alf Landon, Jan 8, 1953



The Shifting Meaning of "Bias"

1969 VWSJ discounts Agnew's charge of media conspiracy to discredit Nixon administration; cites "unconscious slant" introduced by the "prevailing liberal tendencies of the national media."

Cf Albert H. Hastorf and Hadley Cantrill on 1951 Princeton-Dartmouth game: "They Saw a Game," 1954; selective perception

Changing meanings of "bias,"
"prejudice," etc. (not in OED)

| TABLE 2 DATA FROM SECOND QUESTIONNAIRE CHECKED WHILE SEEING FILM | | | | | |
|--|----|---|-----|-------------------|-----|
| GROUP | N | TOTAL NUMBER OF IN- FRACTIONS CHECKED AGAINST | | | |
| | | DARTMOUTH TEAM | | PRINCETON TEAM | |
| | | MEAN | SD | MEAN | SD |
| Dartmouth students | 48 | 4.3* | 2.7 | 4.4 | 2.8 |
| Princeton students | 49 | 9.8* | 5.7 | 4.2 | 3.5 |

* Significant at the .01 level.



Recent Attacks on Objectivity

Bias is inescapable

[M]embers of the media argued that their opinions do not matter because as professional journalists, they report what they observe without letting their opinions affect their judgment. But being a journalist is not like being a surveillance camera at an ATM, faithfully recording every scene for future playback. Journalists make subjective decisions every minute of their professional lives. They choose what to cover and what not to cover, which sources are credible and which are not, which quotes to use in a story and which to toss out.

Brent Bozell, Media Research Center

»»» COLUMNISTS

There Is No Such Thing As 'Objective' Journalism — Get Over It

by **Andrew Kirell** | 12:48 pm, November 5th, 2012

107 comments

128 321 0
 Tweet Like +1 submit



You read that correctly. There is no such thing as objectivity in journalism.

And it's time to get over it.

Every journalist has a political point-of-view and they don't magically check that at the door the minute they land a job. Many pretend to pursue some noble cause of pure "objectivity," but it is truly in vain. Every good journalist is informed about what the subjects they cover and it would be near-impossible to be informed and not have an opinion.

Aside from outright disclosing a political bent (or as we do here at Mediaite, labeling an article a "column"), there are plenty of ways "objective" journalists can unwittingly reveal their biases.

Let's say a conservative commentator spends a whole minute speaking with passion about some issue. Journalists can show their bias by writing it up in two generally different ways:

"Conservative commentator spoke about how terrible the economy is" or "Conservative commentator spoke

Jeff Jarvis: When It Comes To New Journalism, 'Transparency Is The New Objectivity'



RIP EMPSON

Monday, May 23rd, 2011

5 Comments



Is "Objectivity" an Illusion?

"I think we're coming to the end of the era of "objectivity" that has dominated journalism over this time. We need to define a new ethic that lends legitimacy to opinion, honestly disclosed and disciplined by some sense of propriety." Robert Bartley, WSJ

"Anyone listening to Rush Limbaugh knows that what he is saying is his own opinion. But people who listen to the news on ABC, CBS, or NBC may imagine that they are getting the facts, not just those facts which fit the ideology of the media, with the media's spin." Thomas Sowell.



Readings for 4/7

Babbage, Charles. 1822. *A Letter to Sir Humphy Davy, Bart, President of The Royal Society ... On the Application of Machinery to the Purpose of Calculating and Printing Mathematical Tables*. London: B & A Taylor.

Lardner, Dionysius. 1834. [Review of Babbage's Writings] *Edinburgh Review*, July: 263-327.
Read: "Introduction" and "The value of tables," pp. 263-285 & from ""Some solicitude will doubtless be felt respecting the present state of the calculating machinery ...," pp. 323-327, skipping, unless you choose otherwise, the account of how the engine works.

Lovelace, Ada. 1852. "Notes by the Translator" to L.F. Menabrea, "On Babbage's Analytic Engine."
Graham-Cumming, John. 2012 "The Greatest Machine Never Built," TEDx (video). 29 April.
Watch: Entire video.]

Additional Reading:

Reinhold, Robert. 1982. "Study Says Technology Could Transform Society," *New York Times*. June 14.



Assignment for 4/7

Do the descriptions of the computer by Babbage, Lardner, Lovelace, and Graham-Cumming help us choose between the arguments about technology and determinism that we read by Williams and McLuhan?